



**STATE OF LOUISIANA**  
DIVISION OF ADMINISTRATION  
**OFFICE OF GROUP BENEFITS**



**Group Benefits Estimating Conference Minutes**

**October 8, 2018**

**10:00 AM**

**1201 North Third Street,  
Louisiana Purchase Room  
Baton Rouge, LA 70802**

- I. Call to Order
  - a. Roll Call
    - Nick Albares (late) ✓
    - Manfredo Dix ✓
    - Travis McIlwain ✓
    - Chas Nichols ✓
    - Bill Guerra ✓
    - David Dillon ✓
- II. Introduction of New Conference Member
  - a. Nick Albares
- III. Approval of Minutes from July 18, 2018 Meeting
  - a. Motion to approve minutes made by Chas Nichols. Motion was seconded by Manfredo Dix. Motion was approved unanimously.
- IV. Public Comments
  - a. None
- V. Review of Medicare Advantage Contracts
  - a. Vantage Health Plan
    - i. Mr. Teague went over the plans offered by Vantage Health Plan.
      - 1. Premium HMO-POS
      - 2. Standard HMO-POS
      - 3. Basic HMO-POS
  - b. Peoples Health HMO-POS
    - i. Mr. Teague went over the plan offered by Peoples Health.

c. Humana HMO

- i. Mr. Teague went over the new plan offered by Humana and the regional rate structure.
- ii. Mr. Tomczyk went over the estimated cost of the plan and how Buck came to that estimate. Mr. Tomczyk and Buck estimate that 1% of members in a non-Medicare Advantage plan would switch, especially in regions 1 and 2.

d. Blue Advantage HMO

- i. Mr. Teague went over the new plan offered by HMO Louisiana (BCBSLA) and the regional rate structure.
- ii. Mr. Dillion asked what led to these plans being new.
  1. Mr. Teague responded that the MA plan contracts were up for renewal. An RFP was posted and OGB received 4 bids instead of 2.
- iii. Mr. McIlwain asked if the idea was that those under Medicare subsidy plans may move to one of the new MA plans.
  1. Mr. Teague answered that any of our Medicare eligible plan members may switch to an MA plan. It helps us by lowering premium liability and lowers OPEB liability.
  2. Mr. Guerra added that the Vantage and Peoples Health plan rates are lower for PY19 than PY18.
- iv. Mr. Dillon asked if there is much outreach to educate members.
  1. Mr. Teague answered that a supplemental Medicare Guide was created and sent to Medicare eligible members and we were holding public meetings for members to attend. All vendors are attending meetings to educate members on their plans as well. In addition, vendors have been placing ads in newspapers and mailing out postcards to eligible members.

VI. Review of New Federal Mandated Benefits under the Affordable Care Act

- a. Mr. Teague went over the mandated benefit changes and let the conference know that the changes being made were de minimis.
- b. Mr. Dillon concurred that the mandated benefit changes were indeed de minimis.

VII. Review of the Extension of Via Benefits (formerly OneExchange) Contract for 2019

- a. Mr. Teague explained to members of the Conference that there were no bidders for the Medicare Broker contract. Therefore, a contract extension was offered to the incumbent for one more year.
- b. Mr. McIlwain asked if OGB had an idea of why there were no bidders.
  - i. Mr. Teague answered that it could be due to the fact that OGB was requesting the vendor pay OGB an administration fee. Currently OGB pays the vendor an administration fee. OGB looked at the fee and determined it was negligible.
- c. Mr. McIlwain asked what the plan was for 2020.
  - i. Mr. Teague answered that OGB will post a new RFP in the spring.

VIII. Review of OGB Initiatives

- a. Mr. Teague went over the various initiatives and the status of each.
- b. Mr. Tomczyk went over the estimated cost savings for the initiatives and how Buck came to those estimates.
- c. Mr. McIlwain asked if the reason the chart did not show \$72M is because of the removal of the spousal surcharge.
  - i. Mr. Teague answered yes. OGB has abandoned that initiative.

IX. Recommendation of Life Insurance Contract Award

- a. Mr. Teague went over the history of the life insurance contract process and the award.

X. New Business

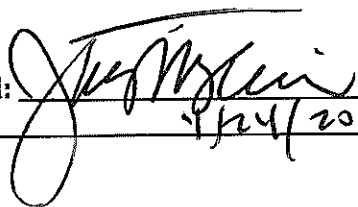
- a. None

XI. Adjournment

- a. Motion to adjourn made by Manfredo Dix. Motion was seconded by Chas Nichols. Motion to adjourn approved unanimously.

Approved by Board:

Date Approved:

  
1/24/2019